

INTERROLL GROUP

Interroll Holding AG Half year report 2026

QUALITY
SPEED
SIMPLICITY



Webcast

Presentation by:

Markus Asch, Chief Executive Officer

Stephan Schärer, Chief Financial Officer

July 31, 2026

General / Confidential





Agenda

1. Welcome
2. Group overview
3. Financial Highlights H1/ 2026
4. Strategic Focus
5. Outlook
6. Q&A Session

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Group Overview

Interroll

Leading global provider for material handling solutions

>19,000
active customers*



2,760
employees

43
companies

Founded in
1959

19
main factories

 **Headquarter
in Switzerland**

* Number of customers invoiced in calendar year 2025

Highlights

Executing our strategy and strengthening our market position

Market recovery

Demand is improving, but risks remain.

- Demand and project activity improved across key markets.
- EMEA grew; Asia Pacific returned to growth, North America: strategic actions to restore growth momentum.
- FX and geopolitics weigh on reported performance.

Execution focus

Strategy is translating into operating progress.

- Global Platforms strengthen the competitive position.
- Customer proximity and regional expertise are paying off.
- Structure to foster growth will be consequently developed.

Platform growth

Royal Apollo broadens value creation.

- Royal Apollo acquisition expands the platform portfolio.
- Global Lifetime Service gains a broader runway.



Business momentum continued to improve during the first half of 2026, providing a solid basis for the remainder of the year.



Organizational structure

Members of Group Management

Markus Asch
Chief Executive Officer



Stephan Schärer
Chief Financial Officer



Maurizio Catino
Chief Sales Officer



Markus Asch a.i.
Chief Operations Officer



Ulrich Engenhardt
Chief Technical Officer



Richard Keely
Chief Executive Officer
Region Americas



Dr. Ben Xia
Chief Executive Officer
Region Asia-Pacific

Introduction CFO Stephan Schärer

Started in his new role as of June 1, 2026

Stephan Schärer

Chief Financial Officer



20
years

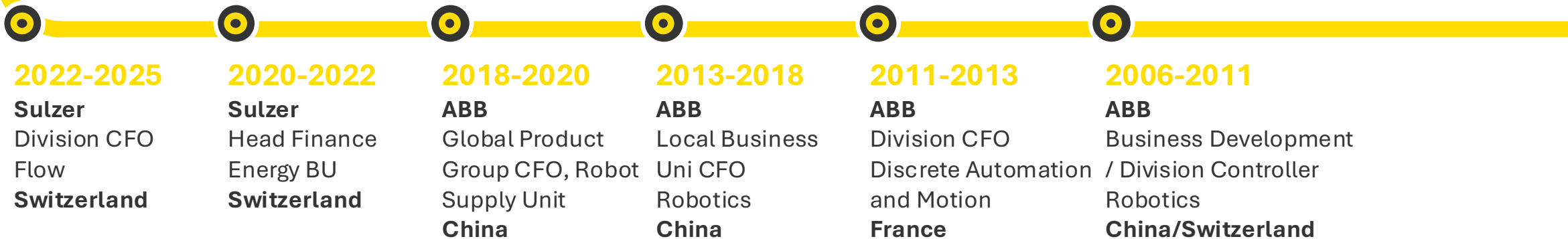
of international
leadership experience
in global industrial
companies

16
years

as Finance Executive,
overseeing Finance
and Strategy
Development

Extensive **financial
expertise** and **business
partner mindset**

Professional Experience



3

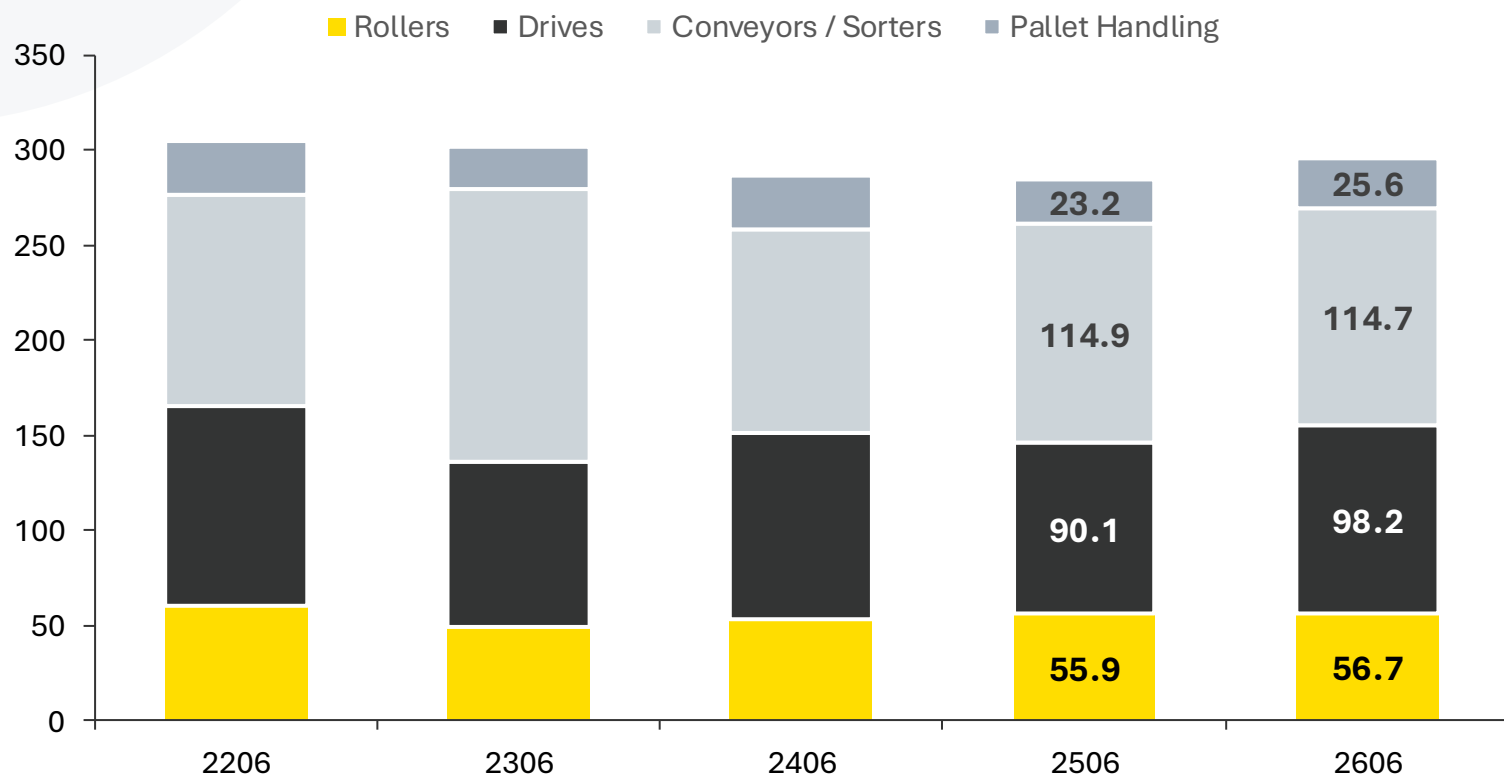
Financial Highlights H1/2026

Performance summary H1/2026

Order intake	Sales	EBIT	Operating cash flow
+3.9% increase Local currency: +8.5%	+9.0% increase Local currency: +14.1%	-2.2% decrease to CHF 27.0m	+80.7% increase to CHF 39.4m
Strong growth in EMEA and across APAC region based on solid market improvement. Americas expected to catch up during H2 2026 based on new setup of Sales organization.	Reflecting solid demand and consistent execution of growth strategy. All regions were able to contribute to the expansion of Sales.	Impact from cost related to acquisition and increase amortization based on the purchase price allocation effects. Operational improvements could only partially compensate.	Mainly from change in net working capital.

Order intake: CHF 295.2m

In local currency +8.5%



In CHF million

+3.9%
YoY growth



- Rollers: **+1.6%**
- Drives: **+9.0%**
- Conveyors & Sorters: **-0.2%**
- Pallet Handling: **+9.9%**

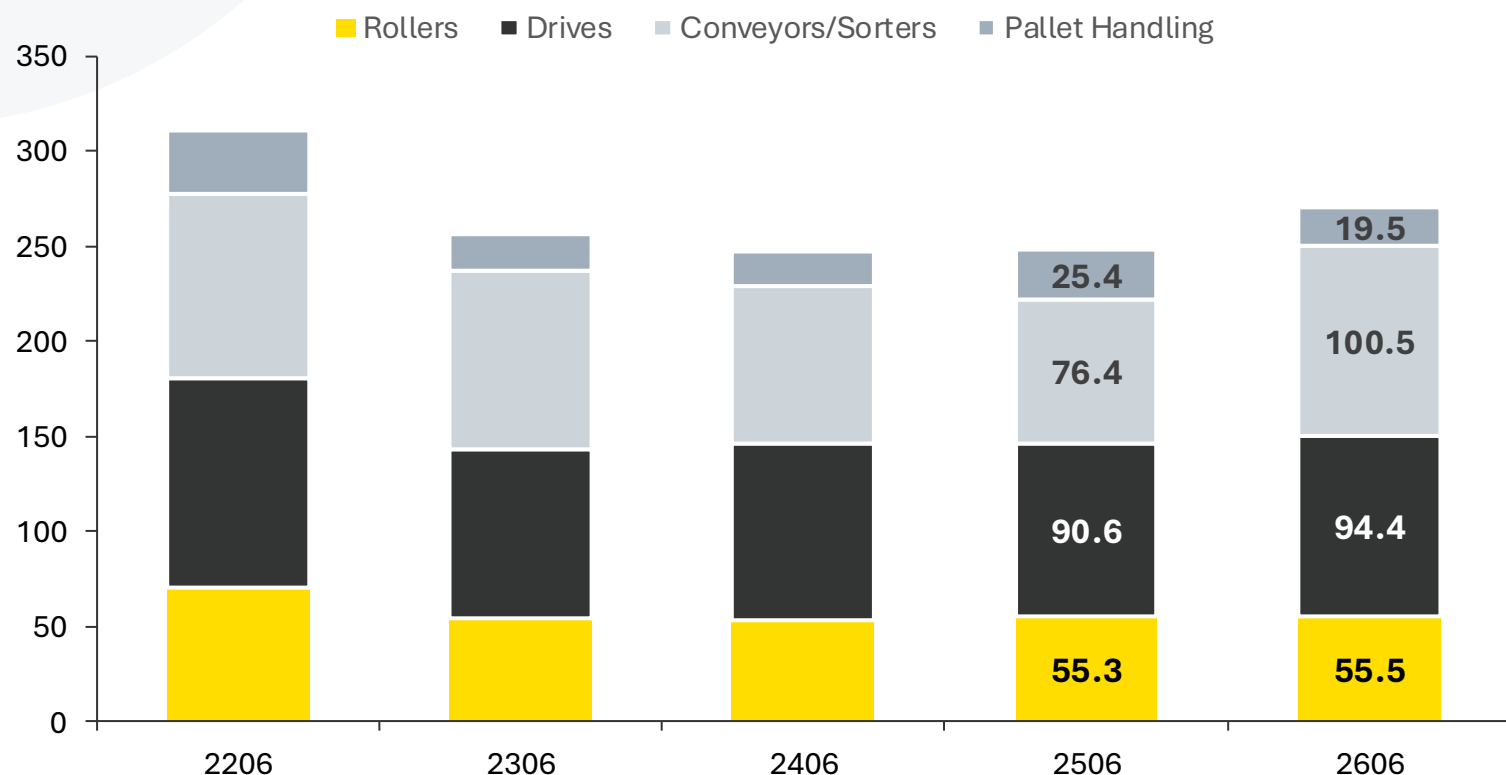


Book-to-bill Ratio

1.09 (PY: 1.15)

Sales: CHF 269.9m

In local currency +14.1%



In CHF million

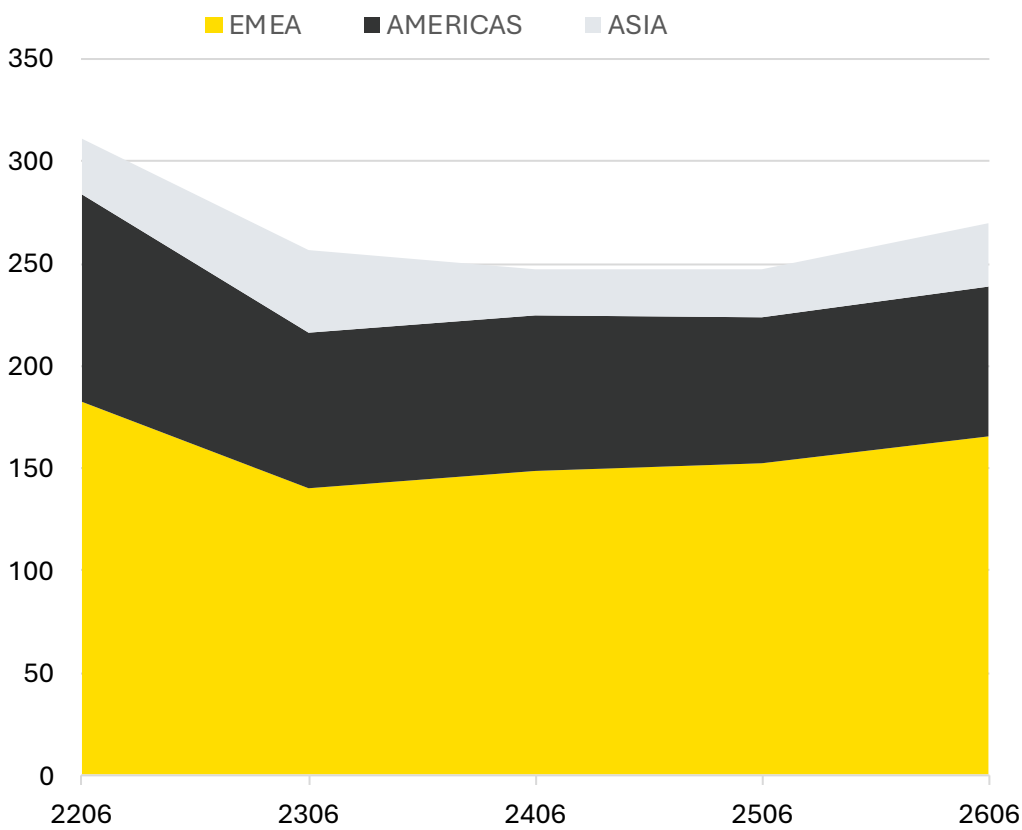
+9.0%
YoY growth



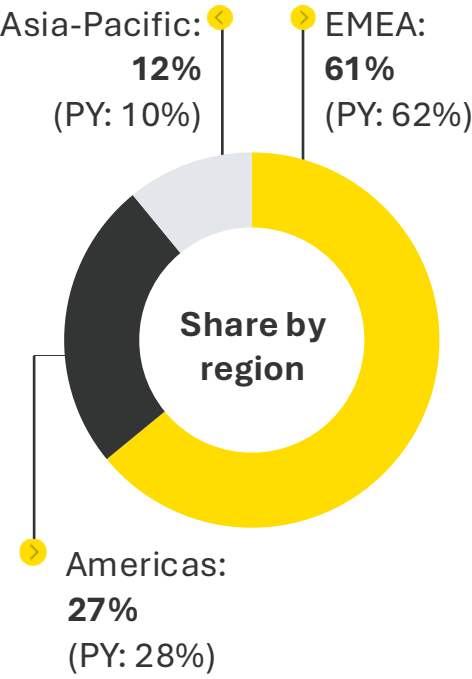
- Rollers: **+0.4%**
- Drives: **+4.2%**
- Conveyors & Sorters: **+31.6%**
- Pallet Handling: **-23.3%**

Sales by region: 269.9m

In local currency +14.1%



In CHF million



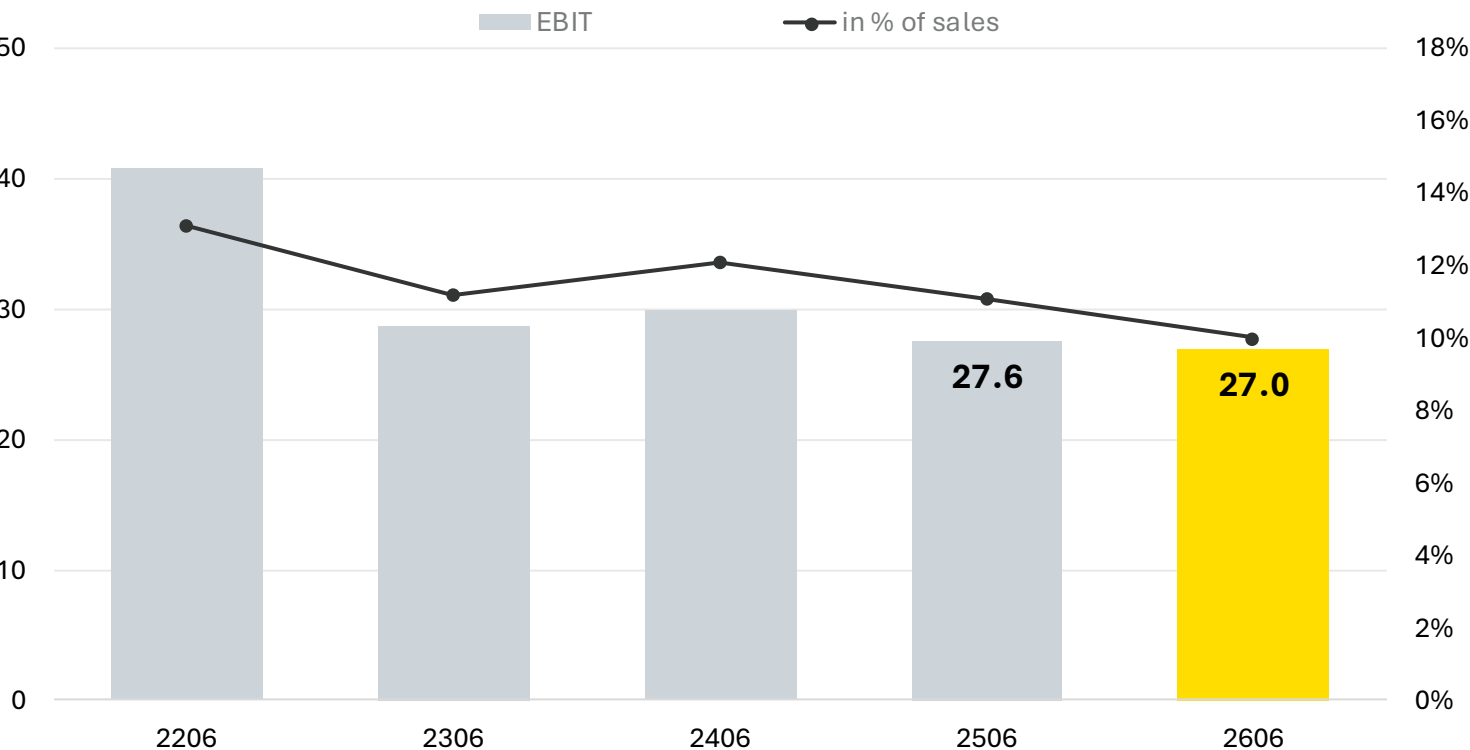
+9.0%
YoY growth



- > The EMEA region continued to grow (+8.6%),** supported by improving customer demand and increasing project activity across key markets.
- > The Asia-Pacific region returned to growth (+30%),** providing initial confirmation that Interroll's investments in customer proximity and a dedicated China Innovation Hub are contributing to market share recovery.
- > Growth in the Americas (+2.7%)** met expectations, with stabilization underway and opportunities for further improvement.

EBIT: CHF 27.0m

Profitability in % of sales 10.0%



In CHF million

+

-2.2%

YoY change

- > **Profitability**
reflects strategic investments in innovation and commercial capabilities to drive long-term growth.
- > **Amortization cost increased**
resulting from purchase price allocation for acquisitions.
- > **Acquisition-related cost**
incurred >CHF 1.0m
- > **Depreciation unchanged**



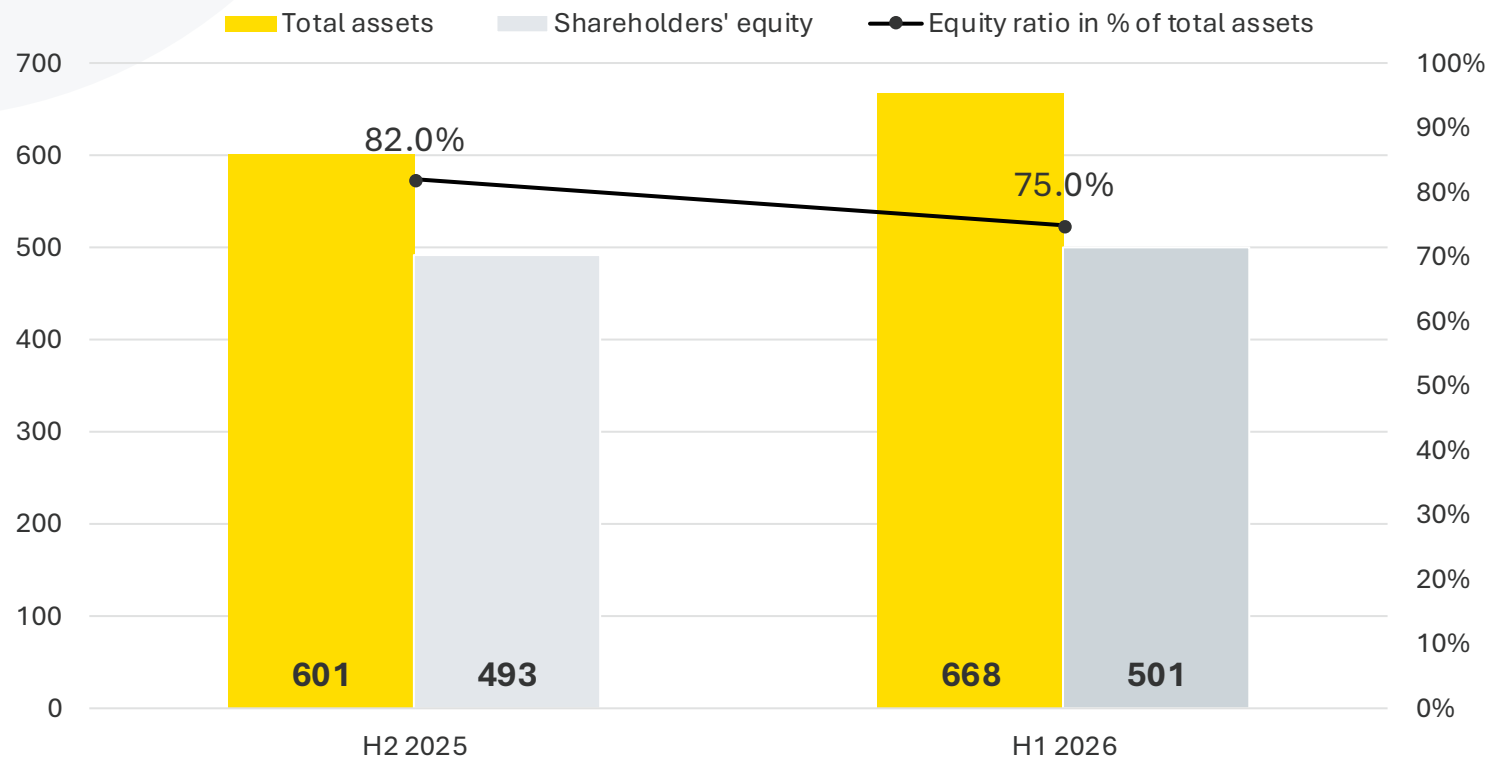
Return in % on sales 7.3%



Solid Balance Sheet

As per June 30

in CHF million



Asset increase by

CHF 67 million

driven by the acquisitions, continued investments and positive net profit generation

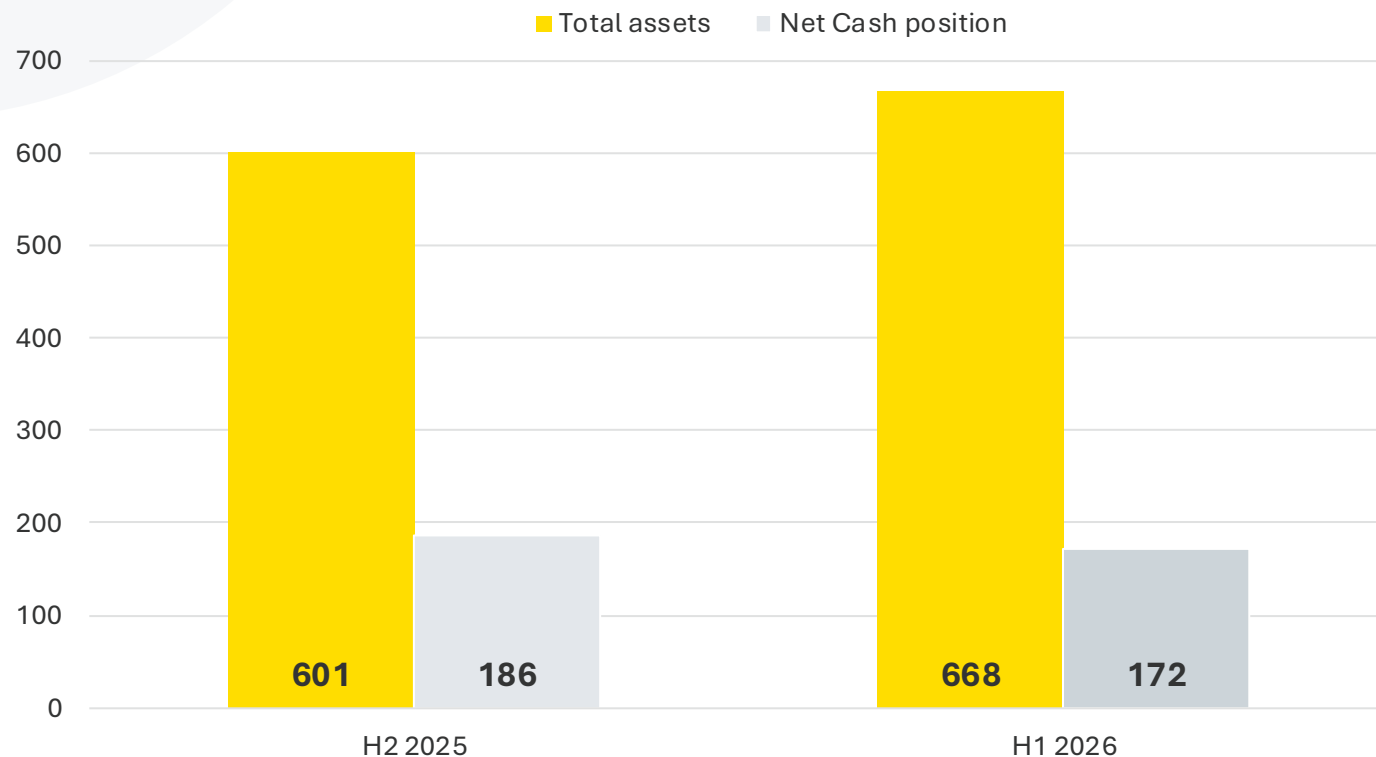
Continued solid balance sheet with an equity ratio of

75.0%

Solid Balance Sheet

As per June 30

in CHF million



Net cash position of

CHF 172 million

underlines Interroll's financial resilience and disciplined capital management

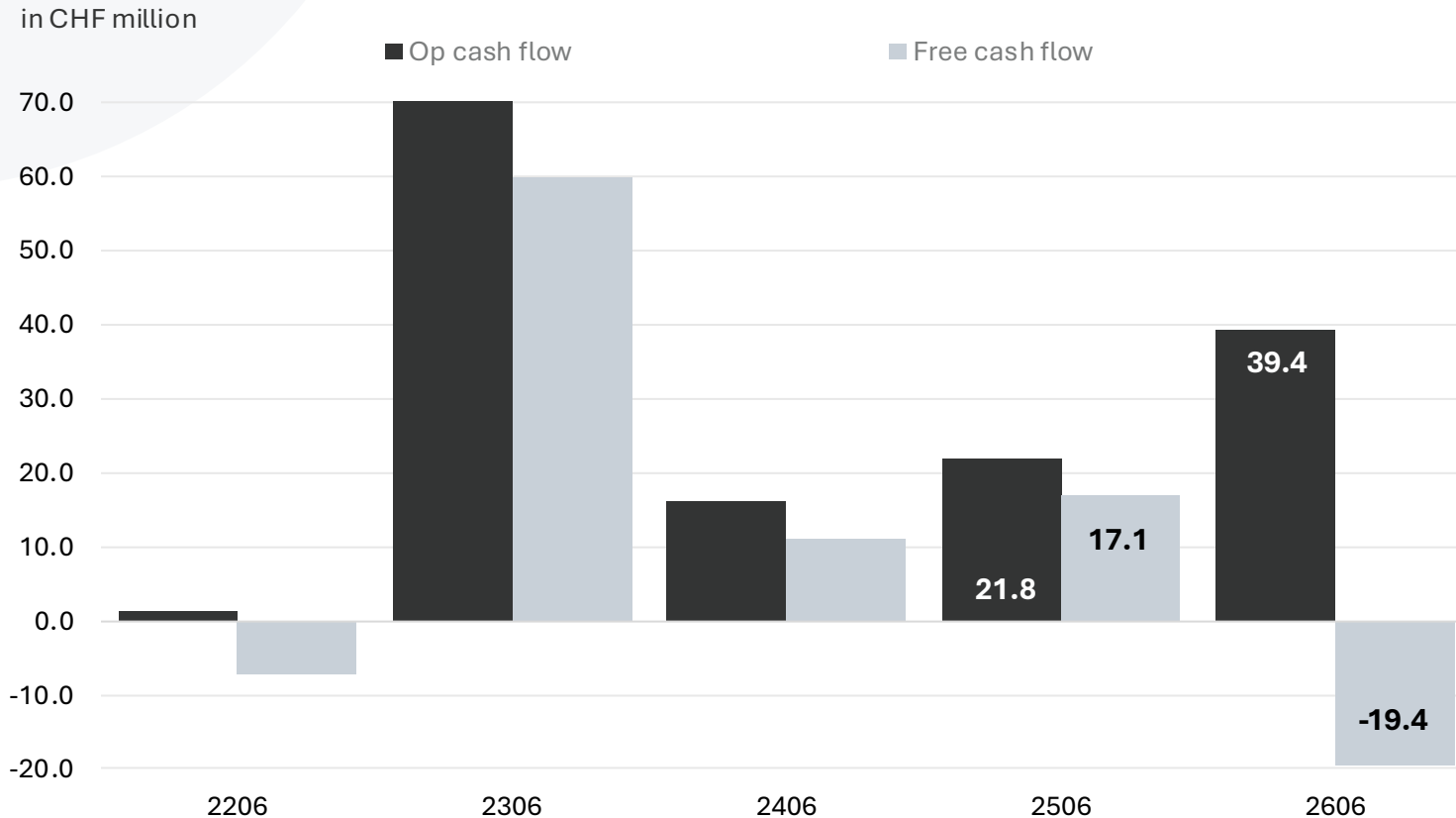


➤ **Capital employed increased as planned**, reflecting the strategic expansion of the technology platform

➤ **Strong financial flexibility supports future growth investments** and disciplined M&A execution



Free cash flow: CHF -19.4m



➤ Operating cash flow **CHF 39.4m**

In % of sales **14.6% (PY: 8.8%)**

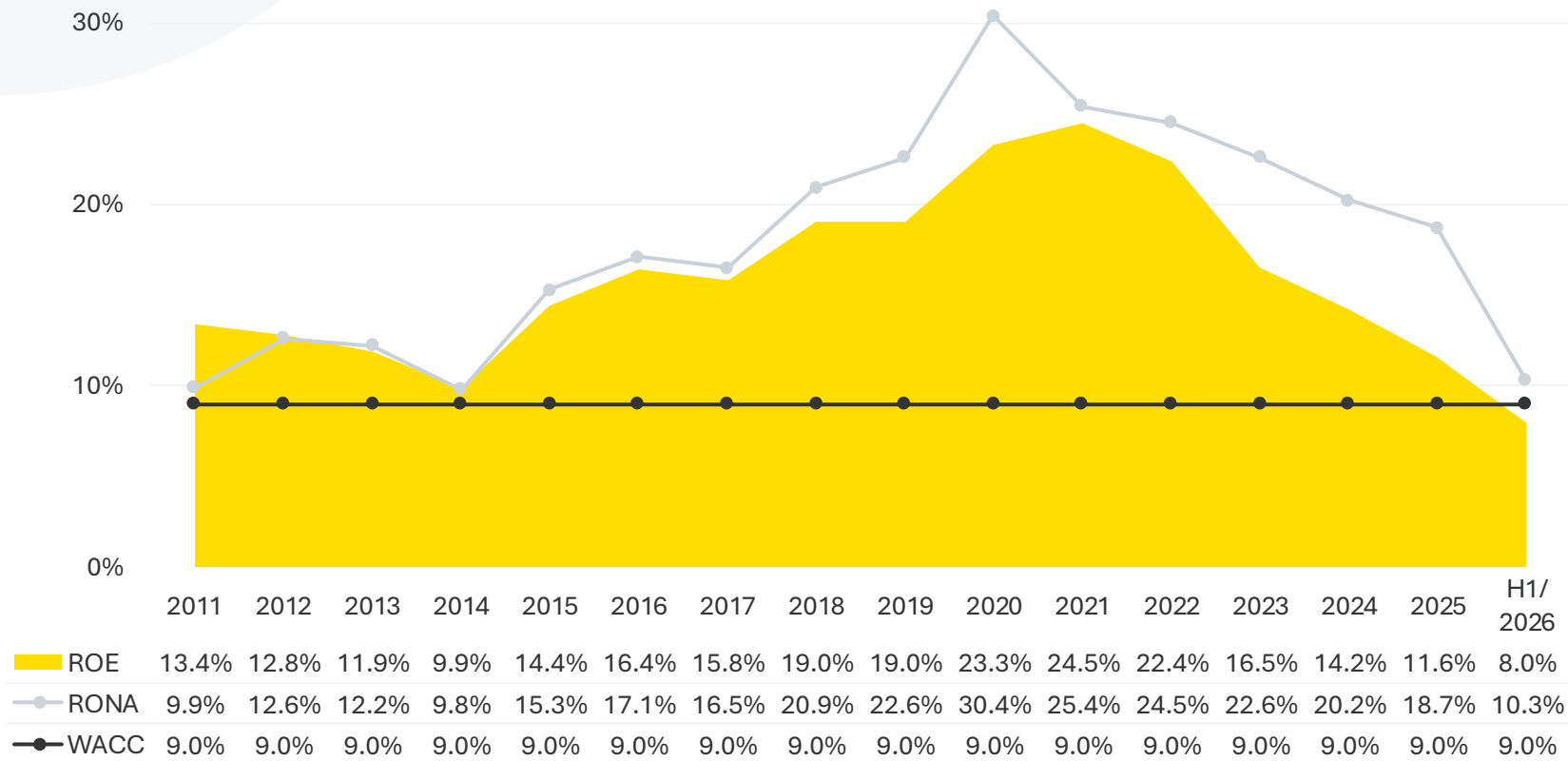
- Mainly driven by a positive development in net working capital

➤ Free cash flow **CHF -19.4m**

In % of sales **-7.2% (PY: 6.9%)**

- Primarily attributable to acquisition-related investing activities
- Increased capital expenditure for capacity optimization and asset renewal

Sustainable Value Creation



Long-term Value Creation Through Disciplined Capital Allocation



- Returns have normalized from the **exceptionally high levels** seen during the post-pandemic period.
- As market activity improves and acquisition synergies materialize, we aim for **returns to recover towards historical levels.**



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Strategic Focus

Our Brand Value

Customer promise

**Intralogistics
systems**
are inherently
complex.

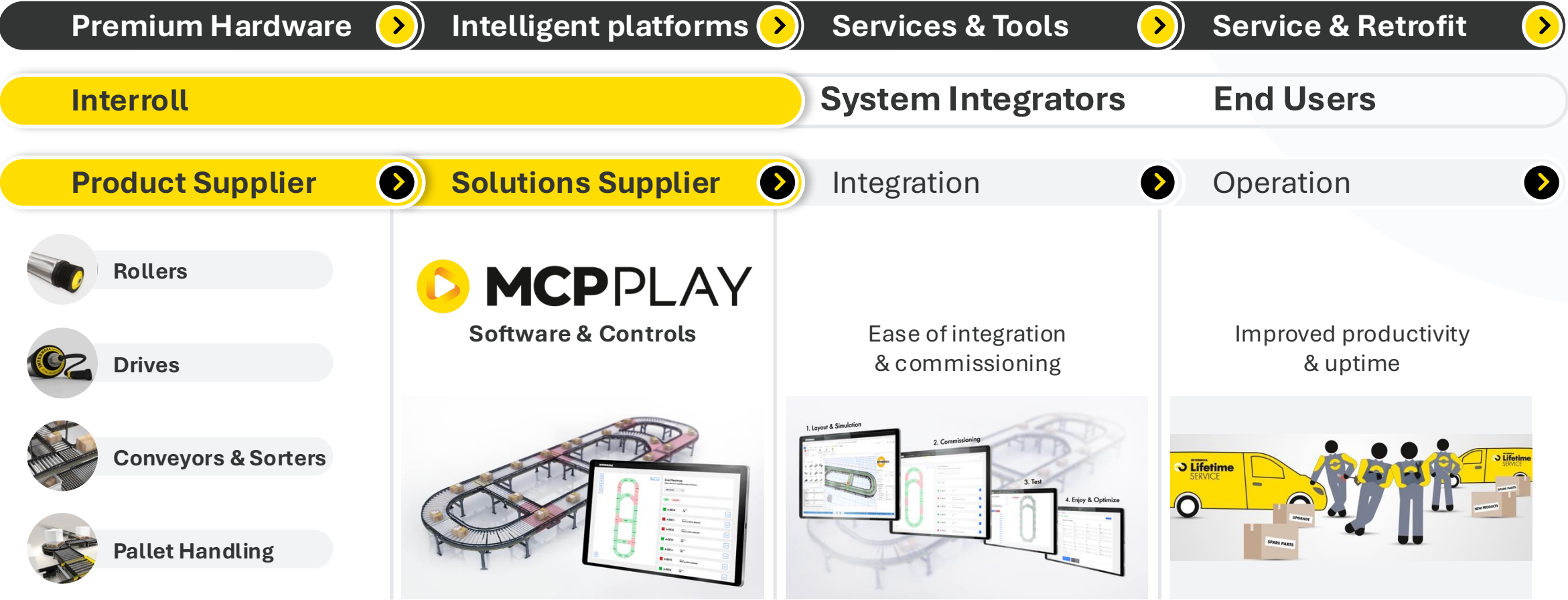


PROVEN

We **reduce complexity** for our customers by offering **modular and platform-based hardware, software and controls.**

Interroll strategy at a glance

Simplifying material flow

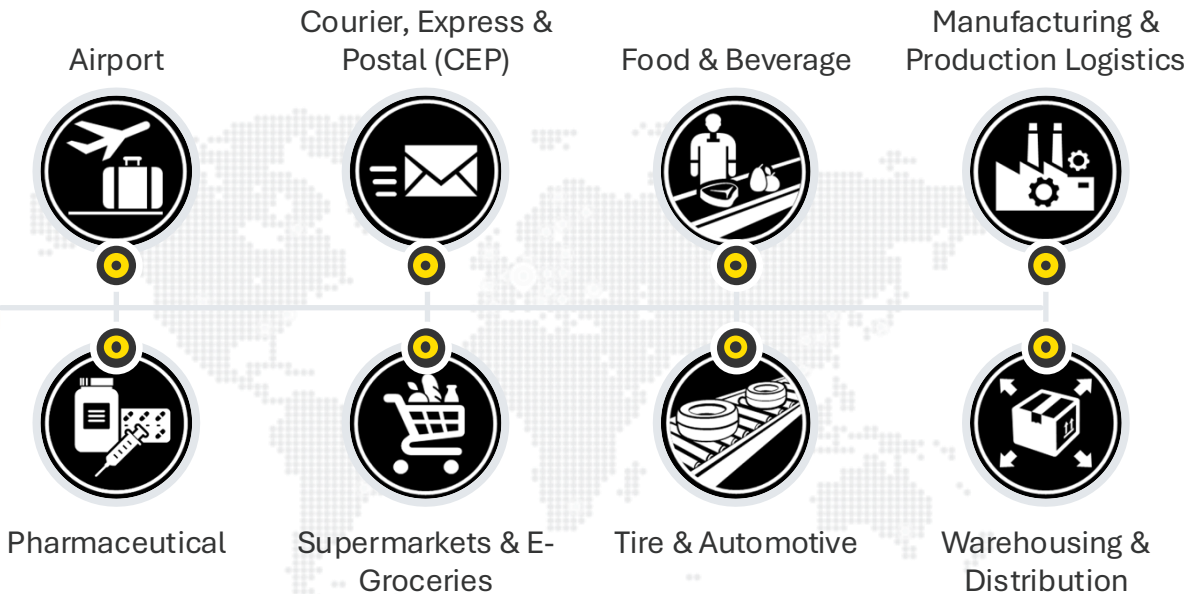


Scalability at its core

Capturing structural growth opportunities

Logistics: Transforming from operational necessity to competitive edge

End Markets



Structural automation growth drivers



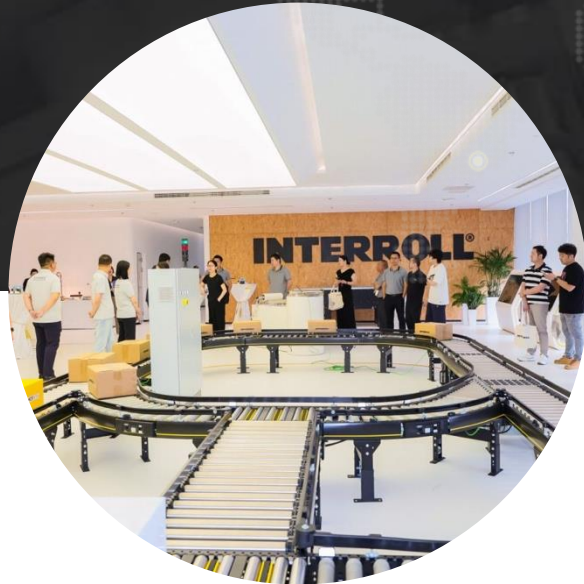
- Labor shortages
- Digitalization
- AI-enabled logistics
- Sustainability / Energy efficiency
- Increasing system complexity

Why Interroll is well positioned



Strategy Execution

Focus on customer proximity



Customer proximity through an enhanced regional presence and localized market expertise.

Key Execution Priorities



Continued investment in commercial capabilities across North and Latin America.



Expansion of sales resources in China and Southeast Asia.

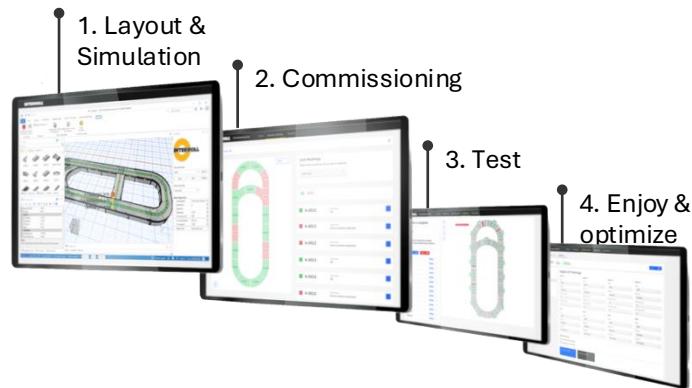


Leveraging our **Innovation Hub in China** to accelerate regional application expertise and support growth across Asia-Pacific and other international markets.



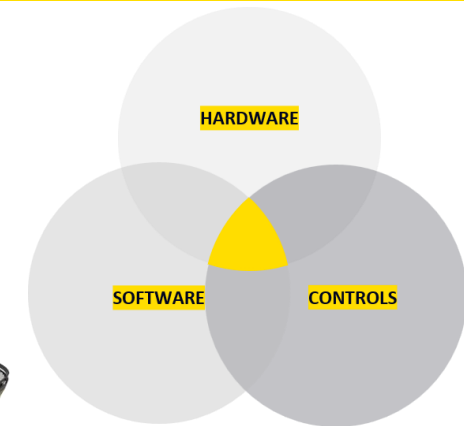
Strategy Execution

Platform leadership



Value for **System Integrators**

- Simplified system design and planning
- Faster deployment and commissioning
- Reduced implementation complexity



Value for **End Users**

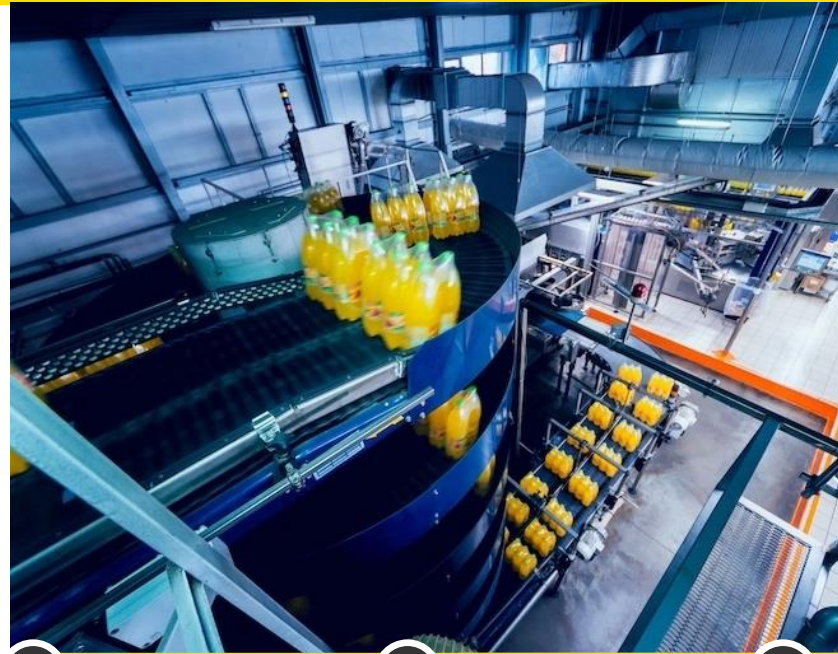
- Higher operational efficiency and uptime
- Increased productivity and throughput
- Improved sustainability and total cost of ownership

Strategy Execution

Expanding customer value

Royal Apollo

accelerates Interroll's ambition to become the global supplier of choice for unit flow solutions



Strengthens the portfolio with vertical conveying solutions.



Broadens exposure to attractive end markets.



Empowers Global Lifetime Services capabilities.



Unlocks growth through complementary customer access and cross-selling.

5

Outlook

Outlook

Business momentum continued to improve

in the first half of 2026, providing a solid basis for the remainder of the year.

Strategic investments are gaining traction,

strengthening regional customer proximity, innovation capabilities and the Group's service offering.

Execution of key strategic initiatives remains on track,

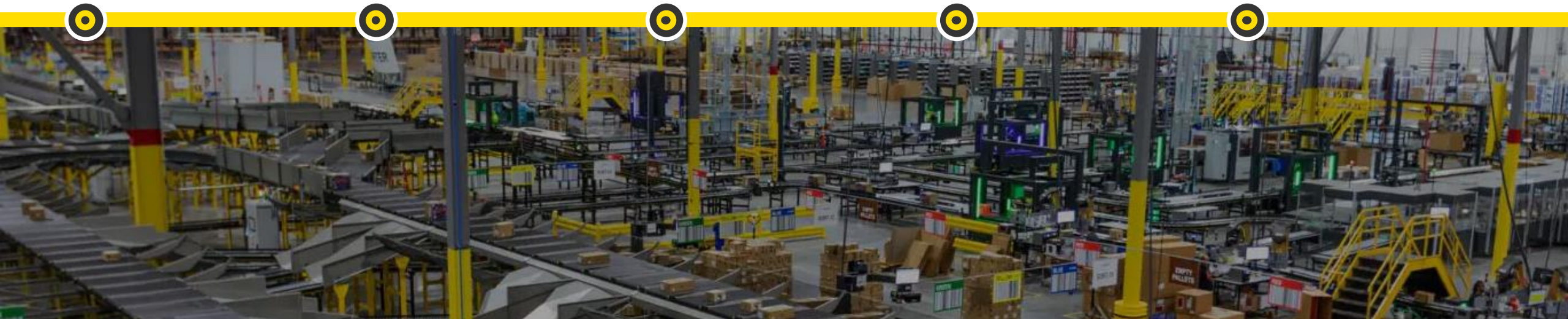
including the Americas sales transformation and the integration of Royal Apollo Group.

Long-term structural growth drivers remain intact,

supported by automation, labour shortages and increasing demand for efficient material handling.

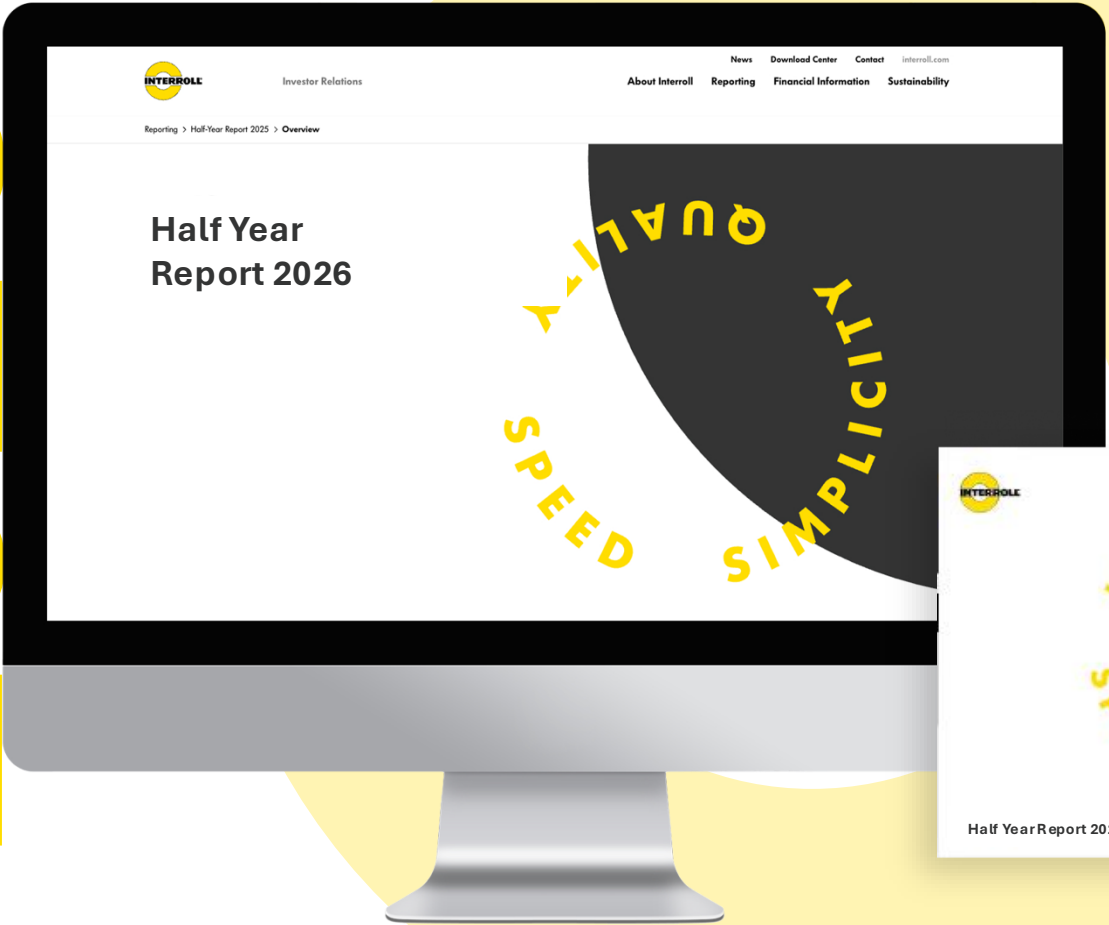
Clear strategic focus on customer value,

delivering quality, speed and simplicity through the Global Platforms strategy.



Investor Relations webpage

2026



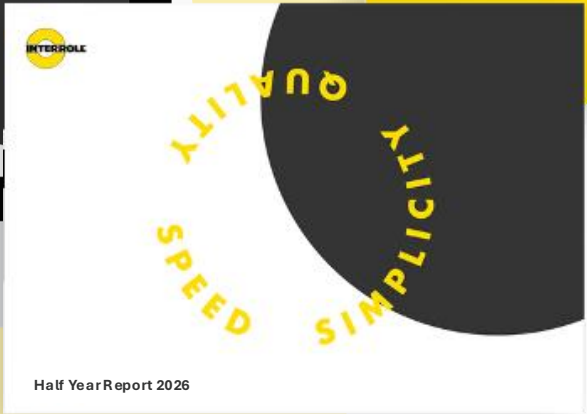
Key figures

in CHF million unless stated otherwise

	Half 2026	Half 2025	Change
Revenue	288.7	283.7	+1.7%
Operating Profit	50.7	49.7	+2.0%
Profit	30.7	29.7	+3.4%
Operating Profit Margin	17.6%	17.5%	+0.1%
Profit Margin	10.6%	10.5%	+0.1%
EBITDA	60.7	59.7	+1.7%
EBITDA Margin	21.0%	21.0%	0.0%
Operating Profit per share	0.50	0.49	+2.0%
Profit per share	0.31	0.30	+3.4%
EBITDA per share	0.61	0.60	+1.7%
Operating Profit	50.7	49.7	+2.0%
Profit	30.7	29.7	+3.4%
EBITDA	60.7	59.7	+1.7%
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Profit	30.7	29.7	+3.4%
Operating Profit Margin	17.6%	17.5%	+0.1%
Profit Margin	10.6%	10.5%	+0.1%
EBITDA	60.7	59.7	+1.7%
EBITDA Margin	21.0%	21.0%	0.0%
Operating Profit per share	0.50	0.49	+2.0%
Profit per share	0.31	0.30	+3.4%
EBITDA per share	0.61	0.60	+1.7%
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<https://investors.interroll.com/reporting/halfyear-report-2026/overview>



Q&A

Any questions?

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